



We extend our service spectrum along the constantly changing claims

ZAHONY-PORT Zrt. is a dominant company providing logistics in Central Europe, located along the Ukrainian-Hungarian border. In the past decades we have developed a complex logistics system, in which we have integrated the coherent group of our logistics capacities on the basis of the constantly changing claims of our clients. When evolving our technological processes we consider the positive features of all kinds of goods, in the favour of preserving substances and reducing the costs.

Our advanced trans-shipping devices serve the terms of an environment friendly and up-to-date transport management. Our several decade old professional skills are a unique offer for our clients.

It is the guarantee for constancy and stability.

# The logistics provider company in Central Europe

ZÁHONY-PORT is a dominant company in Central-Europe and the number one logistics company in the Záhony region. Due to our efficient operation model and our business strategy, we guarantee a high quality implementation of our logistics solution to our clients.

## A STRATEGIC COMPANY OF MÁV GROUP

As a member of MÁV Group, we aspire for profiting from the group synergies by operating efficiently and economizing on finances. We are proud of our railroader values. We preserve them in our changed company culture, which is demanded from us by the market.

#### **CLIENT SATISFACTION**

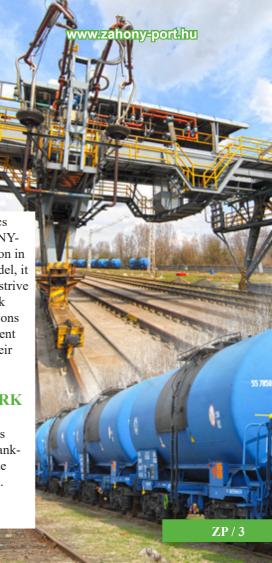
#### professional intrinsic values

Client satisfaction is formed by the mutual cooperation of our employees and our clients. The knowledge of the more than 380 employee team of ZÁHONY-PORT is continuously trained. We learn about new industrial sector trends, technology solutions and we put a high premium on the efficient customer service.

True commitment alongside green logistics solution. As a regardful company, ZAHONY-PORT cares about environmental protection in its newly developed business strategy model, it is a company attitude that shows how we strive to protect our nature during our daily work and how we help our clients finding solutions which get them one step closer to implement an environment-conscious operation in their companies.

#### **RAILWAY TANK WAGONS PARK**

In the favour of serving our clients in the chemical industry with a complex logistics service, we established our own railway tankwagon fleet, which consists of 20 cars. The fleet may be ordered for long term as well.





Optimally at the service for special demands

We, the specialist team of ZAHONY-PORT work for contributing to the successes of our clients throughlearning better their markets and consumers. Knowing the current market environment and the trends shaping the future, we believe that those logistics suppliers will have a competitive advantage, which possess up-to-date, easily perceivable and workable information on market and on clients as well. These pieces of information help our aspiration at the development of complex logistics packages fixed on those industrial sectors, which are getting into the forefront.

### CARBON AND STEEL INDUSTRY SOLUTIONS

ZÁHONY-PORT is able to provide unique solutions by its special devices for clients working in the industrial sector. Using the favourable characters of iron ore and carbon, broad wagons are emptied in open air sliding ways, utilizing the gravitational force, directly to the railway carriages or to the dumping

ground. This unique European technology is uncommonly efficient and in the same time it is environment friendly.

### CHEMICAL INDUSTRY SOLUTIONS

A special and secure technology is required at handling liquid state and gaseous commodities. Offshoots of mineral oils, alcohols and aldehydes are drawn at our light oil drawing plant, which is unique in the region. We provide a suitable solution for drawing gas oil, petrol, styrol, buthanol and other chemical materials, as cooking oil, which may be found only in our service portfolio. Bad weather conditions mean no problem for us when drawing heavy oil products with our modern drawing devices.

#### TIMBER INDUSTRY SOLUTIONS

Handling timber belongs to the main profiles of our company. In the recent years we have been aspiring to raise the standard of the service. 17 frame cranes on 4 crane tracks secure the ioading of the bundled woodenware simultaneously. We provide packetting, and tying woodenware with bands as well.

#### **CONTAINER** LOADING

We respond to the market changes! We have established our container terminal with one crane and a mobile container loader, that accept large containers and other combined shipping units arriving from China. We offer intermodal3 loading as well with our technology, worked out for the combine market.

#### **GRAIN HANDLING**

In the favour of substance preservation we temporarily store the commodities of our clients in a covered warehouse and later we load them into normal wagons with our conveyor belts. In the case of carload consignments there is a chance for weighting, at broad and norma! railway gauge as well, using specially developed and certified railway vehicle scales.

#### IN ADDITION.....

Our company is in a fortunate position - due to our international connections and a several decade experience -, to know the requirements related to the complex logistics services of certain industry sectors. Through our human resources and infrastructure capacities, we, the ZÁHONY-PORT Zrt, offer a prominent quality logistics service beyond the highlighted industrial sectors as well.





Logistics bears a cardinal importance in the successful operation of companies. Basic requirements are reliability, safety, process control and a perfectly homogeneous process system, all built up on each other.

### **SEQUENCE** CENTER Efficient Distribution

In the favour of lowering the possible negative effects of the railway-gauge difference caused time-consuming transshipment mechanisms, ZÁHONY-PORT Zrt. created a new logistics conception under the name of Sequence Center. In the process of trans-shipment, we are able to warehouse, store and even utilize the raw and semi-finished goods received at ZÁHONY-PORT Zrt.

This is an immense chance for the direct and effective sales to be attained in the EU markets. Sequence Center provides help in unit-load making, in quality and quantity control and in the enumeration of items or even in repacking.

#### **WAREHOUSE CENTRE**

Unique capacities in warehouse management

We assure a rigorously guarded warehouse centre for our clients iaying on a several thousands square meters area, with a broad and normal railway-gauge trackway- network and a well-built connection to the public road. The complex consists of a 75 thousand m2open air warehouse and 7500 m2 roofed storage and serves bonded warehousing as well. We highlight and focus on substance-preservation and security at warehousing. The system, which consists of nearly 30 cameras, ensures a continuous control over the entire object.

### Value creating services for the benefit of your competitiveness

Our specialists continuously work on new technology solutions, which may upgrade the quality of service we provide to our clients.

#### **DIFFERENTIATION OF PRODUCTS**

In cases when the deadline is of high priority for delivering the products of our clients to their destinations, our specialists organize the trans-shipment and the supplementary

services as quick as possible, by flexibly re-organizing the processes, which may profit a significant saving for our clients.



#### COMPREHENSIVE CUSTOMS FORMALITIES

Our company provides help in customs formalities and issuing documents. With our advanced informatics system we are able to prepare customs charges calculation.

#### **SPEDITION SERVICE**

By virtue of our railway company competency, we take over duties related to general and special shipments, shall they be comprehensive and adjusted to the demands of our clients, We offer complex packages and discount, unique and special freight charges. For the maximum benefit of our clients we created our freight cost bearer's capacity.



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